

Ingram Business-to-Business (B2B) Retail Program

Encouraging a healthy growth in relationships and book sales between our U.S. retailers and their local corporate and association customers.

HOW IT WORKS

To get things started, submit your purchase order to your Sales Representative using the promotional code B2B. Our Customer Support division does not process B2B orders, so make sure you submit orders directly to your sales rep.

- Your B2B order must be 25 units or more per title.
- Accounts receive 50% discount, free freight. If expedited shipping is required, freight charges will apply.
- Orders are non-returnable.
- Orders may be shipped to your corporate customer or directly to your retail location.
- Standard payment terms apply.
- Orders cannot be resold by your customer or used for course adoptions.
- For back orders please notify your Sales Representative of specific date requirements.
 - We accept backorders on not-yet-published and active titles.

This program applies to titles distributed by:



Don't forget to include **PROMO CODE B2B** in all order submissions to your Sales Rep!